EquipmentWatch **INDEX™**

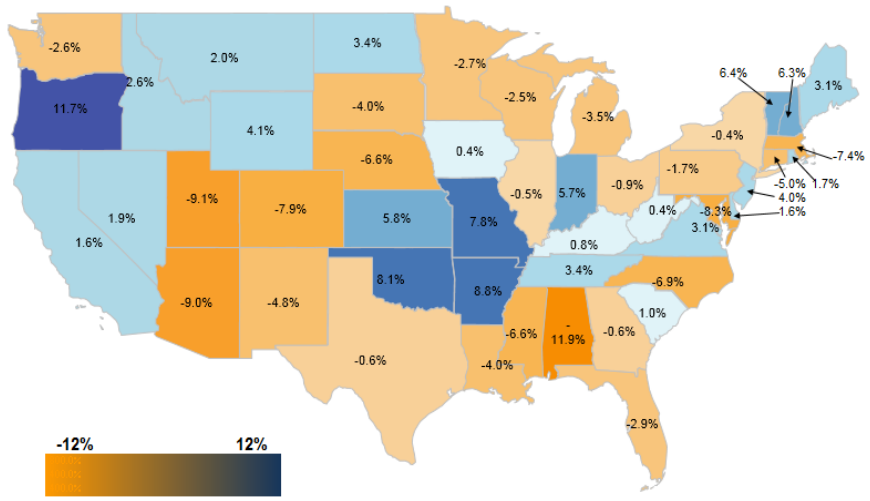
June 2014 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks

The EquipmentWatch **INDEX™** is a **free** monthly resource for critical thinkers in the **construction** equipment industry to make better informed heavy equipment decisions around price, market share and equipment age metrics.

Marketplace Activity, Past 30 Days	**Auction (Public)** | 8,219 equipment units	**Resale (Private)** | 366,583 equipment units

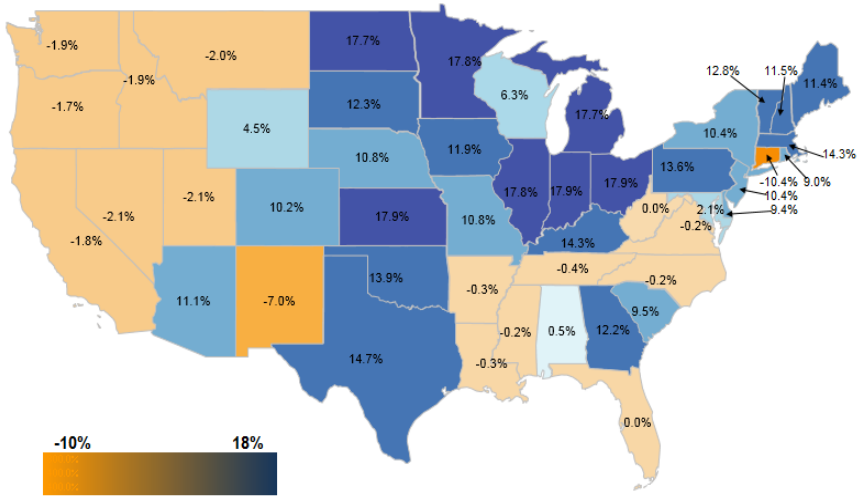
Price **INDEX**

A State Specific Measure of Monthly Price Differential (Resale Data)



Volume **INDEX**

A State Specific Measure of Monthly Sales Volume Differential (Resale Data)



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Age Benchmarks, by Category

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	10.7	▲0.3	14.4	▲2.5
Compact Track Loaders	5.1	▼-0.3	7.1	– 0.0
Crawler Mounted Hydraulic Excavators	9.2	▲1.0	10.2	▲0.2
Electric Self Propelled Scissor Lifts	7.3	▼-0.1	8.7	▼-0.7
I.C. Self Propelled Telescopic Boom Aerial Lifts	8.5	▼-0.3	11.3	▼-1.9
Single Drum Vibratory Compactors	9.9	▲0.4	12.3	▼-1.4
Skid Steer Loaders	6.3	▼-1.0	10.5	▲1.6
Standard Crawler Dozers	12.7	▲0.4	14.4	– 0.0
Telescoping Boom Rough Terrain Lift Trucks	8.0	▲0.1	9.4	▼-1.2
Tractor-Loader-Backhoes	9.4	▲0.6	12.1	▲0.8

Age Benchmarks, by Manufacturer

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	6.1	▼-0.7	8.1	– 0.0
Case	7.5	▼-0.3	10.6	▼-0.6
Caterpillar	8.4	▲0.3	10.6	▲0.5
Deere	7.2	▼-0.3	9.2	▲0.7
Gehl	7.1	▼-0.3	9.3	▲1.6
Genie	7.8	▼-0.2	9.1	▼-1.2
Hyster	10.3	▲0.1	11.3	▲3.4
Ingersoll Rand	8.6	▼-0.8	9.4	▼-0.9
JCB	6.1	▲0.3	8.6	▼-1.7
JLG	7.9	▼-0.1	8.8	▼-2.0
Komatsu	8.3	▲0.3	8.4	▼-0.5
New Holland	7.3	▼-0.1	10.1	▼-0.1
Sky Trak	7.6	▲0.1	9.3	▲0.2
Skyjack	7.3	▼-0.1	8.6	▼-2.2
Volvo	7.5	▼-0.2	7.4	▼-1.8